



GARDEN SCHOOL

Jackson Heights, New York

Richard Marotta, Ph. D., Headmaster

August 8, 2019

Dear Garden Families,

I hope you are well and enjoying the summer. We have been active the past three months in negotiations with bus companies for our children. These negotiations were time consuming, quite detailed, and, at times, frustrating. Our goal throughout has been to secure all the elements we want for transportation for our students; door to door service, Garden student only buses, the lowest cost possible and carefully planned routes. We also investigated working with New York City Pupil Transportation, but, unfortunately, we do not qualify for free busing because of the distances and the volume of students needed to be involved. If you are interested in public transportation, we can provide full-fare Metro Cards (beyond one mile from school) and half-fare Metro cards (between one half mile and one mile from school).

Ultimately, we worked with three companies, all of whom proposed roughly the same pricing for door to door, Garden student only busing: between \$5,000 and \$6,000 dollars per child. We tested these numbers against our experiences running our own buses and know from the loss we encountered the dollar projections are accurate. Similarly, last year's busing service, Ken Kam, suffered significant loss due to their pricing structure, which has prompted our negotiations.

Our feeling is the company known as *Cheese Bus Inc*, a bus company that has worked with independent schools, offers the best deal and the best service for our families. And while their prices are a significant increase over last year's structure, we are confident they will provide a safe, professional and efficient experience for all our families.

We have enclosed the sign up form for you to complete.

Sincerely,

Richard Marotta, Ph.D
Headmaster